

BOARD OF DIRECTORS MEETING
SOUTH JERSEY REGION – SCCA, INC.
JANUARY 2019

The January 2019 meeting of the Board of Directors for the South Jersey Region of the Sports Car Club of America, Inc. was held at the home of Sue King on Wednesday evening, January 2, 2019. The meeting was called to order by R.E., Jim Tornetta at 8:20PM.

Present were: Jim Tornetta, J.D. King, Steve Thomas, Bill Richter, John Hainsworth, and Sue King. Guests were: Chris Houliaras, Dave Branco, and Vincent Briffa.

Jim Tornetta started off the meeting by announcing that his way of operating the club is stressing workers and volunteers along with optimism, friendship and imagination. He also stressed that the customer comes first. Jim felt that he can rely on his chiefs of specialty to take care of any problems that might present themselves during any of our events, whether they be race, solo or rally related.

Membership Report – John Hainsworth stated that we have members. Apparently he was unable to access the membership report from National through some technical glitch. John will reach out to National to get this problem solved so that he can give a better report at the February meeting.

Merchandise Report – Steve Thomas will cancel the shop-i-fy account as we are not generating enough income to justify utilizing this account. He stated that we will sell our region merchandise at the track. It was suggested that he bring some of our merchandise to the banquet.

Banquet Report – Sue King reported that the annual banquet menu has been set and a constant contact has gone out with the information. Steve Thomas stated that the Blue Knob series will have first place awards only as well as first place awards only for the NJRRS series. J.D. King stated he needs to get the trophy order in within the next few days and he will order awards. Steve is checking the points results to make sure his numbers are accurate. Mick LaMaina has offered to MC; Bill Richter will present Solo awards. Matt will take care of the 50/50. We will have door prizes.

Treasurer's Report – We have approximately \$54,185.00 in the race account; \$26,318.00 in the operating account; and \$2,799.00 in the scholarship account. We, also, have a \$20,000.00 floating deposit with NJMP. Speaking of NJMP, they will forward the revised 2019 contracts to Jim Tornetta for his signature.

Solo Report – Bill Richter reported that he has been in contact with Ernest Coursey, our contact for Bader Field, and Ernest is okay with us using Bader Field for our autocross/solo events this coming year. The Battle at the Bay event date may have to be changed so that there is no conflict with surrounding clubs. J.D. King suggested that we have a North/South battle consisting of South Jersey Region and Northern New Jersey Region. Discussion followed. Bill Richter will come up with some ideas on this. Chris Houliaras stated that we are in need of a new timing sign as our current one is quite old and is in need of replacement. The cost for the sign comes to \$1,733.42 total. Bill Richter made a motion that we purchase a timing sign at the cost of \$1,733.42. J.D. King seconded the motion. Motion carried. Bill Richter would like to start a solo site acquisition improvement fund by setting aside a certain percentage of the income, in a separate account, from our solo events for the sole purpose of acquiring another site in case Bader Field goes away. Discussion followed. Bill Richter made a motion that we put 20% of the solo income into a site acquisition improvement fund account at the end of each calendar year going forward. Steve Thomas seconded the motion. Motion carried. Chris Houliaras let the Board know that Dave Branco and Vincent Briffa came forward this past year to fill in where needed at our solo events. Dave Branco is now our registration chief and Vincent Briffa has taken on the role of timing chief.

Old Business – None.

New Business - J.D. King reported that we have no race events until June.

Joshua and Brittany Kuehne will be representing our Region at the SCCA National Convention in Las Vegas. Joshua will give us a report at the February Board meeting.

Discussion centered on how to attract new volunteers. Steve Thomas presented an idea of discounting the race entry fee to new drivers by \$40/\$50 if they work a flag station.

There being no further business, the meeting was adjourned at 9:30PM.

Respectfully submitted,

Sue King
Secretary