

BOARD OF DIRECTORS MEETING
SOUTH JERSEY REGION-SPORTS CAR CLUB OF AMERICA, INC.
DECEMBER 2018

The December 2018 meeting of the Board of Directors for the South Jersey Region of the Sports Car Club of America, Inc. was held at the home of J.D. King on Thursday evening, December 6, 2018. The meeting was called to order by R.E., Nick DiMeo at 8:00PM.

Present were: Nick DiMeo, Matt Wojtkowiak, J.D. King, Steve Thomas, Jim Tornetta, Jim Wakemen, Jr., John Hainsworth and Mike LaMaina. **Guests were:** Josh Kuehne, Terri Zane and Staci King.

Old Business – Annual banquet is scheduled for January 19, 2019. Sue King met with NJMP and went over the menu which was based on 100 attendees – one hour butlered hors d’oeuvres; buffet and four-hour open bar (wine and beer) comes to \$41.00 per person. Sue went on to state that she spoke with Alison Dobrosky, who is in charge of the Villa suites, and got a price of \$70.00 a night for those who would like to stay over. J.D. King asked what the total would be for gratuity, NJ sales tax and entertainment tax. Sue replied that would come to \$53.00 per person. Mike LaMaina had gotten prices at the Boathouse which came to \$57.00 per person and does not include beer and wine. After a discussion about giving back to the membership, J.D. King made a motion to hold the banquet at NJMP. Matt Wojtkowiak seconded the motion. Motion carried. Jim Tornetta made a motion to charge \$35.00 for the banquet. J.D. King seconded the motion. Motion carried. Sue King will send Mike LaMaina the menu and information on the Villa suites. Mike LaMaina will then put out a constant contact with this information. J.D. King will work on trophies, i.e. Worker of the Year; Rookie of the Year; Driver of the Year; Member of the Year; Perpetual Award; Solo Trophies. Matt Wojtkowiak mentioned having a 50/50. We have left over t-shirts and mugs for door prizes. Sue King will check into dyno pulls. Discussion centered on giving away a free test day; a free PDX entry. Also giving away a free autocross entry. Nick DiMeo asked everyone to come back with ideas and/or sponsors for a follow-up at the January 2019 Board meeting. Mike LaMaina offered to be the MC.

Mike LaMaina went over the DITD reconciliation wherein we had total income of \$49,149.85 and expenses of \$50,787.84 leaving a loss of \$1,537.99 which will be split with NNJR. Nick DiMeo asked Terri Zane what her needs are to make prompt deposits after race events. Mike LaMaina interjected that we spoke about this at our last board meeting as to procedures needed. Terri stated that checks need to be reconciled into MSR and she can process credit cards on Sunday night. Mike LaMaina asked Terri what she needs and Terri replied she needs more help. The only one that does these reconciliations is Terri Zane. No other registrar wants to do the reconciliation for fear of making mistakes. Mike suggested that we have a separate credit card line and a separate cash/check line at registration. It was also suggested that we adhere to the hours for registration as shown in the supplemental regs, that way it would free up Terri to do reconciliations. After discussion, J.D. King asked Terri Zane what can be done so that the Monday after the event, the event is settled. Perhaps wifi hotspot would help. J.D. King made a motion to have a wifi hotspot for each race weekend for registration. Jim Tornetta seconded the motion. Motion carried. Mike LaMaina and Jim Wakemen, Jr. will do research on the wifi hotspot and report at the January 2019 board meeting.

Merchandise Report – Steve Thomas asked Mike LaMaina to put out a promotion on constant contact for sales of our region merchandise. Steve will send a graphic to Mike for that promo. Steve is using PayPal for sales of merchandise. J.D. King asked if we could raffle off whatever leftover merchandise we have at the banquet.

Autocross Report - Jim Tornetta reported that we have Bader Field for our events in 2019. There will be ten (10) events. Schedule to be forthcoming.

Competition Report - Jim Tornetta reported on 2019 dates. The April 20th event could be an open track day, PDX, maybe bracket sprints. More on this soon. There will be Lightning Challenge; Majors; Summer Thunder; and The Jerk. There have been inquiries about the DITD next year. There has been no commitment on the DITD with NJMP as yet. Nick DiMeo reported that WDCR would like to run a couple of MARRS events with us in 2019. WDCR is having their completion committee meeting on Saturday, December 8th. Jim Tornetta mentioned about doing the DITD in November voicing concern about the weather. Nick DiMeo mentioned we could get The Jerk on Lightning in October and DITD on

Thunderbolt in November. Nick DiMeo asked the board to review the 2019 NJMP contracts and get back with comments. Mike LaMaina stated that we are signing a contract that we are already in default on. Is NJMP giving us an individual contract or boilerplate.

PDX - Josh Kuehne reported that he is looking at possible dates for PDX in conjunction with our race dates in 2019 – April 20th, May 31st, and August. Possible standalones in September and October. Josh would like to create postcards showing the 2019 schedule. As SCCA has lost the PDX name, discussion centered on a possible new name – SCCA Track Day. PDX's run in conjunction with our test days would run between the hours of 3:00-6:00PM with tech and registration opening at 2:00PM. Nick DiMeo reminded Josh that track rental fees are up for 2019. Matt Wojtkowiak offered up tech to train Peter Donahue for our track day events. Josh stated that he is looking at a \$200.00 entry fee for three (3) hour events, planning on three (3) groups. Nick DiMeo will send Josh a P&L for these events.

Rally Report - Jim Wakemen, Jr. reported that there may be a possible event in April. Possible start and finish at NJMP. March Lion? Easter Bunny Hop? Egg Hunt? Jim Jr. will talk with Jim, Sr. and get his feedback.

Activities Report – Steve Thomas had no report.

Membership Report - John Hainsworth had no report.

Treasurer's Report - Mike LaMaina reported that we have \$54,185.00 in our race account, \$26,318.00 in our operating account, and \$2,799.00 in our scholarship account. Mike will bill NNJR for DITD. Mike felt that we have no need for PayPal and he will proceed to close it. Mike further reported, although our total income for 2018 was down, we did end the year in the positive column.

Road Race Report – J.D. King had no report.

New Business - The NJRRS site is no longer needed. Steve Thomas will be points keeper and he will be posting the results on our website. Mike LaMaina referred to possible by-laws changes. Not all members of the board received a copy so further discussion will be at the next board meeting. Sue King will get a copy of those changes out to the members of the board. Terri Zane asked the board to purchase new transponders for our race events as the ones we have now are outdated and no longer work.

National Convention to be held January 2019. Who wants to go. It was felt that someone from PDX should go. Sue King put out a text to Josh Kuehne to find out if he would like to go. Sue will follow up with Josh.

Nomination of Officers for 2019 – J.D. King made a motion to nominate Jim Tornetta as R.E. John Hainsworth seconded the motion. Motion carried. J.D. King made a motion to nominate Matt Wojtkowiak as Asst. R.E. Jim Tornetta seconded the motion. Motion carried. Nick DiMeo made a motion to nominate Sue King as Secretary. J.D. King seconded the motion. Motion carried. Matt Wojtkowiak made a motion to nominate Jim Wakemen, Jr. as Treasurer. Jim Tornetta seconded the motion. Motion carried. Nick DiMeo appointed Mike LaMaina as Financial Committee Chairman. Mike will assist Jim Wakemen, Jr. in the transition of the Treasurer's duties. J.D. King made a motion to nominate John Hainsworth as Membership Chairman. Jim Tornetta seconded the motion. Motion carried. The At-Large members of the Board are: J.D. King, Nick DiMeo, Bill Richter, and Steve Thomas.

There being no further business, the meeting was adjourned at 10:50PM.

Respectfully submitted.

Sue King
Recording Secretary