

BOARD OF DIRECTORS MEETING
SOUTH JERSEY REGION-SPORTS CAR CLUB OF AMERICA, INC.
NOVEMBER 2018

The November 2018 meeting of the Board of Directors for the South Jersey Region of the Sports Car Club of America, Inc. was held at the home of Mike LaMaina on Thursday evening, November 8, 2018. The meeting was called to order by R.E., Nick DiMeo at 7:40PM.

Present were: Mike Lamaina; Jim Wakemen, Jr.; Jim Tornetta; Nick DiMeo; Matt Wojtkowiak; Steve Thomas; John Hainsworth; and J.D. King. **Guests were:** Terri Zane; Terry Hanushek; and Staci King.

Devil in the Dark – Nick DiMeo asked Terri Zane what happened with the credit card deposits. Terri replied that those deposits will be made tomorrow (Friday) and she gave an explanation as to why they had not been made upon completion of the 12-Hour – the fact that she had become ill after the event and that her personal work schedule did not allow her to complete the transition of information into the race account. Nick asked Terri what the process was and Terri gave him the explanation of the process that once the entrant has put wheels on course she can start the process of charging the credit cards, sometimes those charges can be challenged by the entrant. As to checks and cash presented at the time of registration, these require a trip to the local branch of the bank. Terry Hanushek stated that we do not charge credit cards until the day of the event and that has always been the practice. Mike LaMaina felt that this process is taking too long and he offered to do it as he wants to get the deposits in in a timely manner. Nick felt that reconciliation should be done on the Saturday of the event knowing full well that MSR does not process those deposits until Monday after an event. Terry Hanushek stated that we normally balance up after the event to make sure that the monies taken in match the entrant's participation. Terri explained that not all of the registrars enter the paid information at the time the entrant checks in. Staci King remarked that payment can be manually overridden. J.D. King asked Terri if MSR can put slots for cash/check on their site. Terri has raised that question with MSR and she is waiting for a reply. Nick asked Terri to come up with solutions, possibly by the next Board meeting. J.D. mentioned that we are trying to negotiate a deal with NJMP as to a partial sponsorship for the 12-Hour and they are requiring a P&L statement to cover basics of those negotiations and we will need that in good order. Discussion centered on how best to get prompt information from MSR to cover the basics of registration, perhaps a tutorial from MSR.

Devil in the Dark cancellation fees were discussed with Terry Hanushek stating that the non-refundable 'intent to run' deposit fee shown in the supplemental regs of \$500.00 was too high and felt that, as we go forward, a \$200.00 non-refundable for the 12-Hour and a \$100.00 non-refundable for the 6-Hour was more reasonable. J.D. felt that, under the extenuating circumstances of a couple of the entrants, Steve Hoffman, Robert DiGiovanni, Shawn Dewey and Ed Werry, that we extend the courtesy of a partial refund of the non-refundable deposit. After discussion, J.D. King made a motion that we charge a cancellation fee of \$100.00 to those entrants. Second by Matt Wojtkowiak. After a discussion on the motion, it was felt that the \$100.00 fee is responsible and the motion was carried. Terri Zane will send an email to inform those entrants.

Terri Zane informed the Board that the Benson brothers gave a donation to the worker fund of \$325.00, even though they did not run the 12-Hour after blowing a motor at The Jerk.

2019 Road Race Schedule – J.D. King pointed out that we cannot sign any contracts with NJMP until dates are firmed up with the Northeast Division. We need to make sure that our dates make sense to give us the maximum success of our events and dealing with our neighbors and not putting them in the position that they would not be successful. We have to work as a division. Dates cannot be firmed until after the NeDiv scheduling meeting which was held this past Saturday. J.D. reminded the Board that Chris Mosley requested that we run a NeDiv event at Summer Thunder. Nick reminded all that we have to go to NJMP with our date requests to work with their calendar. Discussion followed on dates as previously mentioned in the October Board meeting. Sue read the minutes from that meeting wherein dates were discussed but not firmed up. Jim Tornetta reminded Nick that he, Nick, had asked him to communicate with NJMP as he, Nick, was not going to be R.E. next year. Terry Hanushek reminded all that there emails exchanges about what we do on the 12-Hour and the JRRC. There was lengthy discussion on 2019 dates. It was suggested in those emails that we put in an April 20-21 date with a backup of May 5-6. Terry went on to suggest that the JRRC could be run with 6 race groups each getting 4 races. Perhaps going forward into 2020, we plan on utilizing the April date for the JRRC. The JRRC

attracts a different group of entrants than MARRS. Discussion on how to attract entrants. It was pointed out that April 20-21 is Easter weekend. Possible one day regional, PDX, test day on April 20th.

J. D. reminded all that from a historical prospective, we are a growing region and the next biggest provider of race events in the Northeast. Terry went on to suggest that April 14-15 would be a better weekend and use the same format as the JRRC. Mike suggested that we partner with NJMP on the April date. J.D. pointed out that there is favorable rental in April. Mike pointed out that not having the JRRC diminishes the NJRRS Series which we need to promote. Consensus was to find out availability of April dates. Matt Wojtkowiak made a motion to find out availability and negotiate with NJMP for April 20th, one day only and negotiate for 12-Hour November 8-9. Mike Lamaina seconded the motion. Motion carried.

Old Business – Sue asked for a motion to put our race dates in the PHA annual banquet brochure. J.D. made a motion that we put our 2019 race dates in the PHA annual banquet brochure at a cost not to exceed \$150.00. Second by Jim Toretta. Motion carried.

Membership Report – John Hainsworth reported that we have 448 paid members to date.

Treasurers Report – Mike LaMaina reported that we have \$42,322.00 in all accounts. Waiting on transfer of fund from the 12-Hour.

Solo Report – Jim Toretta reported that we had close to 100 cars at the November 4th solo event. Matt Wojtkowiak reported that Steve Kadu and Bob Price are in the process of finalizing their report on getting more participants at our solo events. Motion by Jim Toretta to contribute \$1000,00 to our solo charity, Christ Gospel Agape Community Life Center in Whitesboro, NJ. Second by J.D. King. Motion carried.

Banquet – Sue King reported that she is working with NJMP for our annual banquet to be held on January 19th. Mike LaMaina reported that he is also looking for a venue.

SCCA National Convention – Discussion centered on sending our Regional Executive to the National Convention scheduled for January 19-20, 2019. Air fare, hotel and entry fee to be paid by the region. J.D. King made a motion to send the Regional Executive or the Regional Executive's designee to be approved by the Board to the National Convention and spend no more than \$2,000.00. Second by Jim Toretta. Motion carried.

There being no further business, the meeting was adjourned at 10:45PM.

Respectfully submitted,

Sue King
Recording Secretary